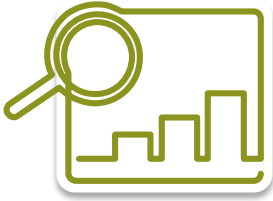


Employer Market Trends Report (MAY)



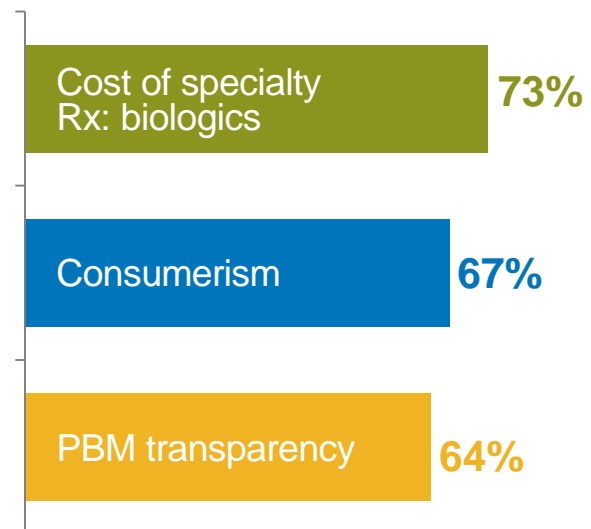
Gallagher Research & Insights' *2020 Employer Market Trends Report* marks sixteen years of tracking, studying and predicting employee health management challenges and activity of employer stakeholders. This includes primary research of 100+ jumbo employers and 30+ coalitions.

Report Topics:

- Pharmacy Benefit Design Trends, including Formulary & Exclusion List Approach
- Alternate Rx Contracting Models
- Copay Accumulator Adjustment Programs
- Pharmacy Purchasing Collectives
- Biologics & Biosimilars
- CDHPs, including HSA Preventive Rx List
- Worksite Health Clinics
- Disease Areas of Importance and Those Most Impacting Productivity
- Value-Focused Healthcare Purchasing Initiatives (e.g., ACOs, COEs, etc.)
- Employer Segmentation Model
- Coalition Group Purchasing
- Coalition Market-Level Initiatives
- Implications for Biopharmaceutical Manufacturers

Top 3 Trends Impacting Pharmacy Benefit Management

(percentage rating highly important)



n=107 Employers; Source: Gallagher Research & Insights, 2019 Trends Report

A purchase of the *Employer Market Trends Report* includes:

- » Unlimited organization-wide access to 100+ page report
- » Up to 15 hardcopies of report
- » Executive Summary, Implications and Recommendations for Manufacturers
- » One live or WebEx presentation and electronic copies of presentations for internal use
- » Access to Benfield Research website including downloading of deliverables
- » Inquiry privileges with employer market experts

Contact [Sarah Daley](#) at 314-656-2384 for additional purchasing details.